

**MAYFLOWER MUNICIPAL HEALTH GROUP STEERING COMMITTEE**  
**MINUTES OF MEETING**  
**November 19, 2020**  
**Mayflower Municipal Health Group**  
**VIRTUAL ONLINE MEETING**

**Attendance Roll Call Steering Committee members:**

Michael Levy, Town of Bridgewater  
Ray Ledoux, Brockton Area Transit  
John Sciara, Professional Fire Fighters of Massachusetts  
Kevin Powell, Retiree  
Derek Sullivan, Town of Wareham  
Jason Leto, Mass Teachers Association  
Bill Farmer, Plymouth County Retirement Association

**Guests:**

Kevin Feeley, Attorney, MMHG  
Thomas O'Brien, Treasurer MMHG  
Sheila Avery, Insurance Group Administrator, MMHG  
Diane Laflash, Gallagher Benefit Insurance Services  
Tanya Chakmakian, Blue Cross Blue Shield of Massachusetts  
Kelly Morse Perez, MMHG  
Kathleen McCarthy, Town of Pembroke  
Bill Hickey, Harvard Pilgrim Health Care  
Michelle Labadini, Norfolk County  
Frank Basler, Plymouth County  
Lisa Green, Town of Whitman  
Rick Reino, South Shore Educational Collaborative

Chairman Levy called the meeting to order at 9:05 a.m. He announced the meeting will be recorded and asked if there were any objections. Hearing and seeing none. He asked all participants to state their name before speaking and making motions for meeting minute purposes.

Avery completed a roll call of Steering Committee members and guests.

1. **Accept meeting minutes (October 15, 2020)**

MOTION: Ledoux made a motion to accept the October 15, 2020 meeting minutes.

SECOND: Sullivan

Roll call vote: Levy=yes, Ledoux=yes, Leto=yes, Farmer=yes, Powell=yes, Sciara=yes, Sullivan=yes, motion passed unanimously

2. **MMHG Wellness FY21 update**

Avery said members have claimed 117 of the available 315 three-month premium subscriptions to the Calm App. She stated 29 members have claimed the Savory Healthy Eating program free

slots and there are 21 left. She explained the fall wellness newsletter was mailed to all subscribers/members and the spring newsletter will also be mailed. She stated all wellness newsletters are available electronically as well. She stated 15 members participated in the A Healthy Me Workshop incentive so far and the program will run through December 31, 2020.

Avery said participants from 23 MMHG member units logged a total of 53,701 miles during the 6 week move more fall step & activity challenge. She stated we have the Healthy Holiday challenge currently underway.

Avery stated we have 38 webinars and 8 virtual cooking demos scheduled through December 31, 2020. She stated there are added virtual exercise classes and stress management workshops scheduled.

Avery stated we will be having a launch meeting for the Learn to Live program on January 13<sup>th</sup> at 9:00 a.m. She said a postcard will be mailed to all enrolled members to introduce the program.

### 3. **Treasurer's Report**

Treasurer O'Brien said we are in the midst of our FY20 audit and thanked his team members.

Treasurer O'Brien stated the FY21 financial report, through September 30, 2020, shows we have net revenue in the amount of \$1,387,287.37. He said our FY21 fund balance, through September 30, 2020, is \$35,240,104.16.

MOTION: Ledoux made a motion to accept Treasurer O'Brien's report.

SECOND: Sullivan

Roll call vote: Levy=yes, Ledoux=yes, Leto=yes, Farmer=yes, Powell=yes, Sciara=yes, Sullivan=yes, motion passed unanimously

### 4. **Gallagher Updates-funding analysis, actuary, FY22**

Laflash reviewed the Funding analysis with claims paid through September and said it was emailed to all members and is on the presentation screen. She said the overall loss ratio for the active plans is 91.6%. She stated the Medex II plan is running at 87% loss ratio.

Laflash said they are cautious with Medex as it seems the claims are delayed due to Covid-19.

Ledoux asked what the percentage was last year for Medex. Laflash said MMHG was at 92.5% last year.

Laflash said two Harvard Pilgrim plans are running in a deficit.

Laflash said she analyzed high cost claims and stated there were no prescription drug claims over \$10,000 on the Blue Cross plans but there were on the Harvard Pilgrim plans.

Laflash said we do not have any claimants reaching the \$300,000 deductible for the FY21 stop loss period.

Ledoux asked about MMHG covid member cases and asked about treatment costs. Laflash said the carriers will be reviewing the numbers. She said one of the concerns stop loss carriers have is the potential impacts of those services that were suppressed and/or deferred utilization.

5. **Covid-19 insurance carriers, trends**

Hickey said MMHG had 2 hospital inpatient admissions for Covid-19 costing \$52,000. He said MMHG has not had any members intubated and all it takes is one and the cost is significant.

Hickey reviewed his presentation on Harvard Pilgrim's book of business statistics and outlook for Covid-19. He said key preventative services are slowly recovering.

Hickey said the telehealth claims costs are consistent with in person office visit claims.

Hickey said 432 MMHG members have been tested for Covid-19 and 24 are positive cases. He said the outlook for Covid-19 related claims are expected to increase during the second and third quarter of FY21.

Chairman Levy asked what will be added to the renewals for Covid-19. Hickey stated they are adding a fluctuating factor to their renewals and it is currently 1.035% but is going up and down.

Avery asked what is the worst-case scenario for a Covid-19 claim. Hickey said he hasn't seen any data on this but if a member is in ICU for months it will be \$1 million or more.

Chairman Levy asked when the renewals will be ready. Hickey said he should have the renewal in mid-January. Chakmakian said the renewal will be available the third week in January.

Chakmakian said MA Blue Cross Blue Shield's book of business (BOB) show 1.3% of their total members have confirmed Covid-19. She said MMHG has just over 1% of total members confirmed Covid-19 and is a little better versus their book of business. She said MMHG has 4 inpatient hospitalizations with average cost of \$18,661 per admission. She said MMHG has 77 positive cases and 1386 suspected cases. She stated the average MMHG Covid-19 test cost is \$74 per test versus BOB of \$100 per test.

Chakmakian said Blue Cross Blue Shield expects Covid-19 to impact claims into the year 2022 with a range of 0%-4% on renewals.

6. **Attorney Kevin Feeley's updates**

Attorney Feeley said the Business Associate Agreements (BAA) will be updated in the near future. He stated he will receive HHS guidance in December on the language to include in the BAA. He stated member units will need to sign the new agreement.

Attorney Feeley said we do not expect to see anything significant to the opioid litigation case until the spring of 2021. He said they hope to have the mediation concluded by January, 2021

which will determine settlement amounts. He said the Covid-19 pandemic has significantly slowed the progress.

7. **Rate relief discussion**

Chairman Levy said we have to be cautious at this time as we are in the second surge of the pandemic. He said it is too early to decide on a holiday and we can discuss it but it might be premature at this point.

Ledoux agreed with the Chairman on waiting and said he is a proponent of a rate holiday but we have many unknowns at this point.

8. **Any other business**

Laflash said Avery mentioned MMHG requested in the past to have an actuarial review. She reviewed Gallagher's actuarial report showing on the screen. She explained Gallagher's underwriters analyzed MMHG's FY20 renewal and concluded the renewal projection is actuarially sound and the suggested composite funding rate change is reasonable and appropriate.

Next Steering Committee meeting scheduled for January 28, 2021, at 9:00 a.m.

9. **Adjourn**

Ledoux motioned to adjourn the meeting at 10:18 a.m., seconded by Powell and voted unanimously by roll call vote.

Roll call vote: Levy=yes, Ledoux=yes, Leto=yes, Farmer=yes, Powell=yes, Sciara=yes, Sullivan=yes, motion passed unanimously

Respectfully submitted,  
Sheila Avery

**Reference Documents for this Meeting:**

MMHG Gallagher Funding Analysis-claims paid through September, 2020

MMHG Statement of Net Assets, dated September 30, 2020

MMHG Operating Statement, dated September 30, 2020

Harvard Pilgrim's Covid-19 presentation

Gallagher Actuarial review FY20